



COMPETITIVE PROCUREMENT WEBSITE PLATFORM



OVERVIEW

The Accion RFP Website (“Website”) is your one-stop solution for competitive bidding. When coupled with Accion’s Independent Evaluation services, you can outsource RFPs from inception through contract execution.

Accion’s Website is a comprehensive platform for a 100% electronic and paperless procurement process, providing complete security for confidential documents and anonymity for participants. The Website accepts all bids, sorts and manages bid data, and will automatically rank bids. All exchanges with bidders and all RFP materials are managed on the Website. The Website platform serves a permanent record of the solicitation for use by the buyer, the seller, and for review by regulators. Confidential documents are uploaded through the Website; no documents are sent by mail or email.



EACH SITE CUSTOMIZED TO YOUR NEEDS

- Bidders are guided to meet the scope and parameters you set
- No rogue or non-conforming bids
- Saves time and avoids disputes



LIMITED DEMAND ON YOUR PERSONNEL

- Successful RFPs can be tremendous time commitments; Accion’s approach eliminates many typical steps
- No personnel time spent with phone calls, emails, data sorting, or bid ranking. The Website manages the process; you make decisions.



SECURE PLATFORM FOR SENSITIVE DATA

- No more emails or phone call logs
- Avoid delays or misdirected sensitive information
- Avoid unsecure email servers



24/7 ACCESS TO THE SAME INFORMATION AT THE SAME TIME

- No more email or phone call record keeping
- The Website manages all information, including documents, Q&A, and all correspondence
- All activities are time-and-date stamped and recorded



ACCION KNOWN FOR CLIENT SERVICE

- Websites can be launched in days, not weeks or months & edit “on the fly”
- Sites backed-up hourly to avoid loss
- A complete copy of the Website delivered to client when the RFP is completed



COMMUNICATION

- The Website manages public relations
- Announcements automatically sent to users
- Automatic notification of document and calendar postings

CUSTOM CONTROL PANEL

- Quick reference to RFP status
- Easy access to your unique controls

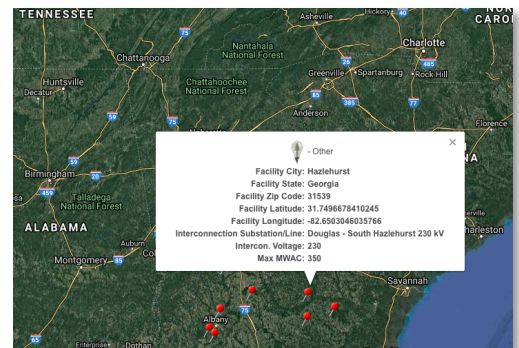


CONFIDENTIAL COMMUNICATION BETWEEN THE BUYER AND PARTICIPANTS

- Anonymously post questions via the Q&A feature
- Confidential Message Board for project specific issues
- Post confidential comments about draft documents

PINPOINT PROJECT LOCATION

- Online application includes advanced features not possible with a traditional bid document
- Bidder precisely locates their site on a simple point-and-click map, avoiding hours of work confirming locations
- Transmission point of interconnection is confirmed as well



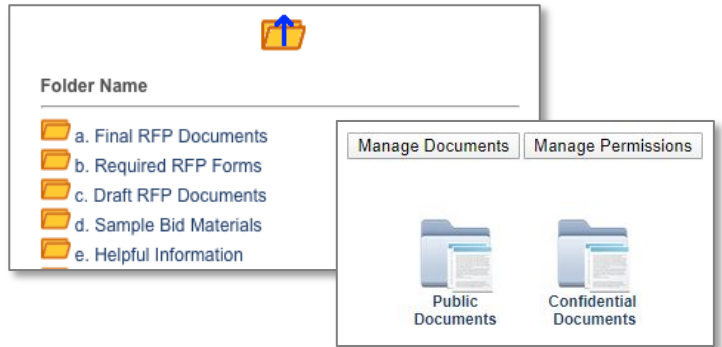
CONFIDENTIAL BID FOLDERS

- Individual confidential folders for each bid and for all bid-specific data
- All communications and activities retained for each bid



DOCUMENT FOLDERS

- Public Folders provide all RFP-related information
- Confidential Document folder system restricted to authorized persons
- Documents sorted in client-labeled sub-folders



CONFIDENTIAL EVALUATION FOLDERS

- Confidential record of the evaluation process
- Access is restricted to the Evaluation Team

HANDLING OF MULTIPLE RFPS SIMULTANEOUSLY

- Limit user access to specific RFPS
- Ability to determine access during registration

CUSTOM REPORTS

- Custom Reports feature for easy creation of detailed custom reports of bid data

- One click to export as an Excel spreadsheet

Bid No.	PPA Proposal Type	Technology	Maximum Capability AC	Maximum Capability DC	Rated Power MW AC	Rated Power MW DC	Rated Energy MWh	Inverter Nominal AC Power (MW)	Generating Capacity without storage (MW AC)	Max Gen Cap with storage	Fixed Price (\$/MWh)	Intercon. Voltage	Max Capacity	MW-AC Delivery	Interconnect on Limit MW AC	Line Voltage (kV)	Solar PV Type	Orientation/T racking	Azimuth degrees	Total Losses %	DC Losses %	Generator Inverter Y/N
201-07	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	260.1	0	23.35	230	260.1	260.1	260.1	230	Bi-facial PV	1-axis	180	0.17	0.02	Yes
269-03	Energy Only With Storage Device	Solar Photovoltaic	9	0	9.1	12	36.4	3.15	78.6	78.6	31.6	115	78.6	78.6	78.6	115	Bi-facial PV	1-axis	180	16.2	1.67	Yes
147-05	Energy Only Without Storage Device	Solar Photovoltaic	11	0	11.1	14	44.4	3.15	98.1	98.1	32.55	115	98.1	98.1	98.1	115	Bi-facial PV	1-axis	180	0.16	0.02	Yes
132-01	Energy Only With Storage Device	Solar Photovoltaic	20	0	20.1	26	80.4	3.15	188.93	188.93	31.05	230	188.93	188.93	188.93	230	Bi-facial PV	1-axis	180	0.17	0.02	Yes
256-06	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	150	0	29.15	230	150	150	150	230	Bi-facial PV	1-axis	180	14.5	0	Yes
189-03	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	150	0	29.9	115	150	150	150	115	Bi-facial PV	2-axis	90	9.44	1.5	
154-04	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	150	0	33.25	115	150	150	150	115	Bi-facial PV	2-axis	90	9.44	1.5	
207-09	Energy Only With Storage Device	Solar Photovoltaic	15	0	15	15	60	15	150	150	35.75	115	150	150	150	115	Bi-facial PV	2-axis	90	9.44	1.5	
213-02	Energy Only With Storage Device	Solar Photovoltaic	15	0	15	15	60	15	150	150	39.1	115	150	150	150	115	Bi-facial PV	2-axis	90	9.44	1.5	
196-04	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	183	0	0	115	186	183	183	115	Monocrystalline Solar PV, Bi-facial PV	1-axis	180	19.83	0	Yes
175-02	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	183	0	0	115	186	183	183	115	Monocrystalline Solar PV, Bi-facial PV	1-axis	180	19.83	0	Yes
196-08	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	147	0	0	115	150	147	147	115	Monocrystalline Solar PV, Bi-facial PV	1-axis	180	20.4	0	
248-01	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	147	0	0	115	150	147	147	115	Monocrystalline Solar PV, Bi-facial PV	1-axis	180	20.4	0	
129-01	Energy Only Without Storage Device	Solar Photovoltaic	0	0	0	0	0	0	150	0	27.75	115	150	150	150	115	Polycrystalline Solar PV	1-axis	180	19.56	2	Yes
214-06	Energy Only With Storage Device	Solar Photovoltaic	60	0	60	63	66	3,300.00	150	150	30.95	115	150	150	150	115	Polycrystalline Solar PV	1-axis	180	19.56	2	Yes



MULTI-PART BIDDING

- Screen which bids should move forward
- New bid requirements released only to approved bids

RECORD OF WEBSITE ACTIVITY

- Every log-on, data access, Q&A, etc. retained
- Record of user, date & time, IP address, pages visited, etc.

FEES MANAGEMENT

- Accion pioneered the use of bid fees to defray costs
- Bid form automatically calculates bid fees, interconnection study charge, surety bonds, etc.

PPA GENERATION

- PPA populated from winning bids
- Electronic signatures with date and time stamp

Create Excel Spreadsheet

☐ All
 ☐ Pending
 ☒ Submitted
 ☐ Short List
 ☐ Final Short List
 ☐ Deleted
 ☐ Winner
 ☐ Unlocked
 ☐ PPA Released

Technology:

Primary Field/Sort Order:

Lines highlighted in this color have been notified of their current Winner/Non-Winner Status. [Eligible Signers](#)

	Non-Winner	Winner	Notified?	Bid No.	Project Number	Facility Name	Contract Term	1 MW 3 MW Total AC Capacity (kW)	500 kW 1 MW Total AC Capacity (kW)	View PPA
<input checked="" type="radio"/>	<input type="radio"/>	Yes	156-2	21861	Big Solar Project 23433	15	1,200,000	0.00	PPA	<input type="button" value="View Data"/>
<input checked="" type="radio"/>	<input type="radio"/>	Yes	191-2	21141	Solarama	20	0.000	700.00	PPA	<input type="button" value="View Data"/>
<input checked="" type="radio"/>	<input type="radio"/>	Yes	191-3	21932	Solar Storm	20	1,500,000	0.00	PPA	<input type="button" value="View Data"/>
<input checked="" type="radio"/>	<input type="radio"/>	Yes	191-4	21882	TurboDorable	25	1,050,000	0.00	Preview PPA	<input type="button" value="Unlock Bid"/> <input type="button" value="Manage Data"/> <input type="button" value="Generate PPA"/>
<input checked="" type="radio"/>	<input type="radio"/>	No	191-7	21954	Butler Solar	20	0.000	500.00	Preview PPA	<input type="button" value="Unlock Bid"/> <input type="button" value="Notify Winner"/>
<input checked="" type="radio"/>	<input type="radio"/>	No	191-8	20632	Dupont Solar	20	1,050,000	0.00	Preview PPA	<input type="button" value="Unlock Bid"/> <input type="button" value="Notify Winner"/>
<input type="radio"/>	<input checked="" type="radio"/>	Yes	192-3	21245	Austin's Solar Facility	30	1,050,000	0.00	Preview PPA	<input type="button" value="Unlock Bid"/> <input type="button" value="Manage Data"/>
<input checked="" type="radio"/>	<input type="radio"/>	Yes	192-4	20064	Medori Solar 5	35	0.000	1,000.00	Preview PPA	<input type="button" value="Unlock Bid"/> <input type="button" value="Manage Data"/>
<input type="radio"/>	<input checked="" type="radio"/>	Yes	192-6	20391	Angela Solar	20	0.000	600.00	Preview PPA	

PPA TO IN-SERVICE

- Construction requirements included with bid
- After PPA, development milestones set and monitored thru to in-service
- Automatic reminders of impending milestones and defaults keep projects on schedule
- Record of all development phases thru to completion